

Optimize Your Portfolio with Beyond Leasing Services

Streamline your commercial leasing to deliver maximum value with proven, consistent and technology-enabled support.

Many clients face complexity in managing their commercial lease portfolio. A lack of clear processes, procedures and support can lead to massive operational risk, and can be costly and time-consuming for in-house legal resources, especially for clients operating a huge volume of office and retail spaces across Canada.

Protect your portfolio as you grow

Scale your business with confidence, reduce operational risk and drive more consistent leasing outcomes across your portfolio.

BLG's Beyond Leasing increases efficiency and reduces costs by offering complete leasing support throughout the negotiations, leasing and renewals process, grounded in best practices and technology-enabled solutions.

With centralized lease management, we help clients achieve greater certainty and control over their costs and maximize their portfolios.



Turn documents around more quickly

with preparation and review in often less than 24 hours



Structure your leasing from end to end

Simplify your leasing process with consistent leasing guidance. Align your contractual terms to market conditions and best practices with standardized procedures, processes and templates designed to improve your lease negotiations, completion and documentation at every step.



Streamline risk reduction and protect your rights

Focus your time on the most high-value projects when you accelerate common leasing and document preparation, supported by appropriate, comprehensive terms that minimize your risk. Work within templates that reduce agreement manipulation by non-legal personnel.



Problem solve effectively with insights in an instant

Stay on the pulse of your national leasing portfolio with centralized portfolio management and just-in-time reporting. Quickly know if you have any outstanding issues so you can prioritize more effectively.



Continuously improve your portfolio

Measure portfolio performance and spot evolving trends more easily than ever before. Report back to the business with greater accuracy and find new opportunities to improve efficiency and increase value in your leasing approach as a whole.



Enhance performance with trusted support

Build your team's skills and delivery with expert training and ongoing advice and support. With a national presence and cross-industry expertise, BLG's Beyond Leasing team acts as an extension of your own and can help you find the right solution, no matter the challenge.

Experience

- Assist one of Canada's largest retailers in the negotiation of retail food store and pharmacy leases in numerous locations across Canada ranging from regional malls, outdoor power centres and mixed-use urban projects.
- Provide leasing-related services to one of the largest networks of office, co-working and meeting spaces in the world with over 3,000 locations in 120 countries.
- Assist with lease negotiations and day to lease administration support for many mid-sized developer/owner/property managers.
- Provide leasing support (from offers to lease, leases, amendments, opinions and interpretations) to one of Canada's five largest banks for office and retail locations across Canada.
- Provides leasing support and general real estate advice to a multinational heavy equipment manufacturer specializing in agricultural and forestry machinery for retail, office and industrial locations in Ontario.
- Provide a range of leasing services to one of Ontario's largest municipalities, including the development of leasing guidelines, precedent development, and advice regarding process mapping and best practices, as well as general leasing support.

Key Contacts

Nicole St-Louis

National Leader, BLG Beyond & National
Co-Leader, Beyond Leasing
NStLouis@blg.com
613.787.3519

Marta O. Lewycky

Senior Counsel, National Co-Leader,
Beyond Leasing
MLewycky@blg.com
Ottawa: 613.369.4751 | Toronto: 416.367.6368